

# Salesforce App Help

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# CONTENTS

Salesforce Mobile Help	
Get Started With Salesforce	J
Interact with Your Coworkers and Clients	P
Increase Your Productivity	)
Access Your Information On the Go	í
Index	

## SALESFORCE MOBILE HELP

Thank you for downloading the Salesforce app! Whether you're having trouble using Salesforce or you want to learn more about its features, you've come to the right place. Browse by topic or search using keywords to find what you need.

Keep in mind that some features aren't available on the Salesforce app. To use desktop features, use the full Salesforce site.

#### Get Started With Salesforce

Get up and running in no time with our guide to the basics of the Salesforce app! Learn everything from how to set up your notification preferences to how our accessible features work.

#### Interact with Your Coworkers and Clients

Place calls, send emails, and stay up to date with your Chatter feed—all from the app.

#### Increase Your Productivity

Stay organized with Salesforce. Create events and tasks, submit records for approval, and take notes—right from the app.

#### Access Your Information On the Go

View your dashboards and reports, edit records, and access your files on the go. You can even use some Salesforce features offline.

### Get Started With Salesforce

Get up and running in no time with our guide to the basics of the Salesforce app! Learn everything from how to set up your notification preferences to how our accessible features work.

#### Set Up Salesforce

Learn how to change your notification preferences, switch between accounts, and log in to different instances.

#### Learn About Today

Today in the Salesforce app keeps your day on track, from beginning to end.

#### Searching in Salesforce

It's easy to find what you need in Salesforce. Learn how to use your recently accessed objects and search your dashboards, records, and Chatter feed.

#### Accessibility

The Salesforce app is fully accessible for users working with screen readers and other accessibility features. If you use accessibility features on your mobile device, you're all set—these features are already enabled on Salesforce.

### Set Up Salesforce

Learn how to change your notification preferences, switch between accounts, and log in to different instances.

#### Notifications

Salesforce uses notifications to alert you when key events occur—such as when you've received an approval request or someone has mentioned you in Chatter.

#### Switch Between Your Accounts

Logging in to multiple accounts is hassle-free with the Salesforce app—after you've logged in to an account once, you can switch accounts with just a few taps.

#### Log In to Different Instances

By default, the Salesforce app connects to your production environment. But by following a few steps, you can log in to a different instance, like a single sign-on location.

### Notifications

Salesforce uses notifications to alert you when key events occur—such as when you've received an approval request or someone has mentioned you in Chatter.

There are two types of notifications in the Salesforce app: *in-app* and *push*.

*In-app notifications* are alerts that you receive while you're using Salesforce. By tapping [], you can view the 20 most recent notifications you received in the last 90 days. If you tap on a notification, Salesforce displays it in full.

*Push notifications* are alerts that appear on your mobile device when you're not using Salesforce. However, you can't receive push notifications if your Salesforce admin disabled them. Learn more about enabling push notifications on page 2.

#### Enable Push Notifications

If your Salesforce admin has enabled Push Notifications for your organization, you can customize which notifications are sent to your mobile device.

#### **Enable Push Notifications**

If your Salesforce admin has enabled Push Notifications for your organization, you can customize which notifications are sent to your mobile device.

#### Tap = then tap **Settings** > **Push Notification Settings**.

Toggle 🜔 to turn notifications on or off for each available push notification. You can be notified when:

- Someone requests an Approval
- Someone @mentions you
- Someone comments on your post
- Someone posts to your profile
- Your Report Thresholds are matched
- Someone posts to a Group you're a member of

Note: To receive Group notifications, you must select the "Email Every Post" option on the Group's page using the full Salesforce site (this option also activates standard email notifications).

• You are assigned a task



### Switch Between Your Accounts

Logging in to multiple accounts is hassle-free with the Salesforce app—after you've logged in to an account once, you can switch accounts with just a few taps.

With Salesforce for iOS and Salesforce for Android, you can quickly switch between multiple accounts—even across different orgs and instances—without entering your account's username and password each time. After you've logged in to Salesforce with each of your accounts once, it's just a few taps whenever you want to switch between accounts.

- **1.** Tap **=**.
- 2. Tap 💿 next to your avatar at the top of the navigation menu to see all of your accounts.
- 3. To switch to a different account for the first time, tap +. You're directed to the login page, where you enter your new account's username and password. You can also select a different org or instance if needed.

When your account's credentials are authenticated, Salesforce logs you in to the new account. The username is added to the account switcher.

4. To access any account you've already logged in to, tap 💿 , then tap the username. You switch to the new account immediately, without needing to enter your password.

When you switch accounts, the navigation menu changes to show the objects, apps, and other items that are available to that account.

To remove an account, simply log out from the navigation menu.

### Log In to Different Instances

By default, the Salesforce app connects to your production environment. But by following a few steps, you can log in to a different instance, like a single sign-on location.

By default, Salesforce for iOS and Salesforce for Android are set up to connect to your production environment, but if you want to log in to a single sign-on location, a different org, or perhaps your sandbox environment to do some testing, you can configure the app to point to a different page during login.

To change the login host when using Salesforce for iOS:

- 1. On the Log In page, tap 🔹 .
- 2. Tap + to add a new login host, or select one of the predefined instances: **Production** or **Sandbox**.
- 3. Enter the host name of the new instance.

() Important: Don't include http:// in the host name.

- 4. Enter a label for the new instance, if desired.
- 5. Tap Done.
- 6. Tap the name of the newly created instance, then log in.

To change the login host when using Salesforce for Android:

- 1. On the Log In page, tap either 📱 or the menu button on your device.
- 2. Tap Change Server.
- 3. Tap Add Connection, or select one of the predefined instances: Production or Sandbox.
- 4. Enter the host name of the new instance and enter the URL you use to log in to that instance, then tap Apply.

Important: The URL must start with https://.

- 5. Tap the name of the newly created instance, then tap Apply.
- 6. Log in.

### Learn About Today

Today in the Salesforce app keeps your day on track, from beginning to end.

By combining the meetings, appointments, and other events from your selected mobile calendars with your Salesforce tasks, contacts, accounts, and other recent records, Today gives you a central place to manage your entire day. Today is available in Salesforce for iOS and Salesforce for Android only.

Your day's mobile calendar events are listed under Current Events and in your Agenda. When it's time to prepare for a meeting, just tap on the event. You can review the full list of invitees and any notes from the original invitation. Today matches Salesforce records with information from your event, so you can easily access customer details.

Today also provides actions that cut down on the amount of time spent switching between different apps, like placing phone calls directly from the app or adding new Salesforce contacts from a list of meeting invitees.

Note: If Today isn't visible in the Salesforce app, ask your Salesforce admin to add the Today item to the navigation menu.

#### Set Up Today

It only takes a few minutes to set up Today in Salesforce.

### Set Up Today

It only takes a few minutes to set up Today in Salesforce.

Note: Today is available in Salesforce for iOS and Salesforce for Android only. If you don't see Today in your app, ask your Salesforce admin to add it to the navigation menu.

To get started using Today, select the mobile calendars that you want to see in the app.

1. From the navigation  $\equiv$  menu, tap **Today**.

- 2. Tap Get Started.
- 3. iOS devices only: Tap OK to grant Salesforce access to your calendar access.

You can't use Today if you don't grant this access.

- 4. In the list of mobile calendars that are available on your device, select or deselect the calendars that you want Today to use.
- 5. Tap Save.
- 6. If you want to change the calendars Today has access to, use the 🔹 icon at the bottom of the main Today page to update your settings.

Tip: Today collects events from the mobile calendars you selected during setup. If your calendar servers don't push data to your mobile device, you'll need to keep your calendars up to date in order for Today to show you the most current event information.

If you use an iOS device and decide not to grant Salesforce access to your calendar or if you turn off calendar access after initially granting it, you won't be able to use Today. To start using Today again:

- 1. Go to your iOS Settings and select **Privacy** > **Calendars**, then turn on access for Salesforce.
- 2. Return to Today, scroll to the bottom of the main page, and tap the 🔹 icon.
- 3. Select or deselect the calendars that you want Today to use, then tap Save.

### Searching in Salesforce

It's easy to find what you need in Salesforce. Learn how to use your recently accessed objects and search your dashboards, records, and Chatter feed.

#### Search with Salesforce

Searching in the Salesforce app is easy—from anywhere in the app, you can search keywords or phrases to find whatever you're looking for. You can even use your mobile device's built-in Spotlight Search to find Salesforce data.

#### Find Recently Accessed Objects

In the Salesforce navigation menu, the Recent section shows the objects you access most.

### Search with Salesforce

Searching in the Salesforce app is easy—from anywhere in the app, you can search keywords or phrases to find whatever you're looking for. You can even use your mobile device's built-in Spotlight Search to find Salesforce data.

Here are a few search tips to get you started:

- If you get too many results, enter a more specific search term. For example, enter the full name and company ("Mike Jones Salesforce") or last name and zip code ("Jones 94123"). The more specific you are, the better your results will be.
- Don't use partial terms, like "Ac" for "Acme Bread Company."
- If you think that a record isn't appearing due to permission issues, check with your admin! Salesforce only shows you records that you have access to.

Keep in mind a few key differences between searching in the app compared to the full Salesforce site:

- You can't refine search results in the app.
- Global Search in the app does not include results from your Chatter feed.

Want to learn more about search? See the following links for more tips and tricks.

#### Search Salesforce

There are a few different ways of searching the Salesforce app, but all of them can help you easily find the information you need.

#### Spotlight Search

Use your iPhone's Spotlight Search feature to find Salesforce records without even opening your app.

#### Search Salesforce

There are a few different ways of searching the Salesforce app, but all of them can help you easily find the information you need.

There are three ways to search in the Salesforce app:

- **Record search:** find an item by the type of object, such as a specific contact or lead, then tap the object in the navigation menu to open its home page, where you can:
  - Select a specific record from the list of recently accessed items or from a list view.
  - Search in the **record search** box, where it says **Search** *Object*.
  - Note: When you use global search in Salesforce, you can only find records for the objects in your Recent section. To find records for objects that are not in your Recent section, search from the object's home page.

- Global search: If you're unsure about what kind of object a record is—such as a person who could be either a contact or lead—you can search using keywords to find the object.
  - In Salesforce for iOS and Salesforce for Android, scroll to the top of the navigation menu and tap in the **Search** box.
  - In Salesforce for mobile web, tap 🝳 in the header.
  - On the global search page, you can:
  - Select a specific record from the list of recently accessed items.
  - Search in the global search box.
- Chatter feed search: Search for posts, comments, hashtag topics, mentions, and files using the search box in the main feed.

#### Spotlight Search

Use your iPhone's Spotlight Search feature to find Salesforce records without even opening your app.

You can use Spotlight Search to find and access your Salesforce records.

Search using keywords like account name, job title, or company name to find the records you need.

Here are some considerations to keep in mind:

- If your org disabled offline caching or requires you to enter a PIN to log in to Salesforce, the Spotlight Search feature is disabled.
- Only your 200 most recently viewed Chatter profiles and your 200 most recently accessed contacts are indexed in Spotlight Search.
- This feature is only available Salesforce for iOS, version 11.0 or later.
- Visualforce and Lightning page tabs are unavailable in Spotlight Search.
- If you have multiple accounts on Salesforce, your search results are for the account you're currently using.

### Find Recently Accessed Objects

In the Salesforce navigation menu, the Recent section shows the objects you access most.

When you're new to Salesforce, you initially see a set of default objects in the Recent section in the navigation menu. As you spend time working in Salesforce, the objects that you use the most will appear in the Recent section instead, replacing the default objects. They become the objects that are available for global search.

To open an object listed in the Recent section, simply tap it.

Note: It can take up to 15 days for the objects that you work with regularly to appear in the Recent section. To make objects appear under Recent immediately, pin them from your search results in the full site.

### Accessibility

The Salesforce app is fully accessible for users working with screen readers and other accessibility features. If you use accessibility features on your mobile device, you're all set—these features are already enabled on Salesforce.

Salesforce works with all the accessibility features built into your mobile device, including VoiceOver and AssistiveTouch on iOS devices and TalkBack and Explore by Touch on Android devices. That said, there are a few limitations.

If you use assistive technology on an iOS device, be aware that:

- When VoiceOver is enabled, you may not be able to use three-finger scrolling on some pages. Instead, use the buttons on the top and bottom of the screen to scroll vertically and the buttons on the left and right of the screen to scroll horizontally.
- Using pinch and spread to zoom isn't currently supported. To zoom, use the iOS zoom function.

• Introductory screens have decorative images that are called out but not identified as decorative.

If you use assistive technology on an Android device, be aware that:

- When you post to Chatter, the area for writing your post isn't announced.
- Introductory screens have decorative images that are called out but not identified as decorative.

On all devices, the close button for the notifications list doesn't have a description. The notifications list is located in the upper left of the screen.

### Interact with Your Coworkers and Clients

Place calls, send emails, and stay up to date with your Chatter feed—all from the app.

#### Collaborate on Chatter

If your org uses Chatter, you can view and interact with others on your feed using the Salesforce app.

#### Connect on Social Media

You can connect the Salesforce app to your Twitter account to stay social and expand your network.

#### Access Your Communities

You can use the Salesforce app to switch between your internal org and any Salesforce Community that you're a member of.

#### Stay In Touch

With Salesforce, you can stay in touch remotely by placing calls and sending emails directly from the app.

### Collaborate on Chatter

If your org uses Chatter, you can view and interact with others on your feed using the Salesforce app.

As long as you can use Chatter on the full Salesforce site, it's also available to you on the app. Just like on the full site, you can post to your feed, comment on your coworkers' posts, vote on polls, and more. Check out the topics below for more information on a few key features.

Note: If you don't have access to Chatter, contact your Salesforce admin.

#### Mention People and Groups

Mention people or a group to keep them informed when you're discussing something relevant to them.

**Bookmark Posts** 

Bookmark posts you want to keep track of.

Switch and Sort Your Feeds

View different feeds and sort posts in a feed by date or by most recent activity.

What to Expect if Your Org Doesn't Use Chatter

The Salesforce app is available without the collaboration tool Chatter.

### Mention People and Groups

Mention people or a group to keep them informed when you're discussing something relevant to them.

• When writing a post or comment, type @ followed by the first few letters of the person's or group's name to see the best matches, then tap the person's or group's name in the list. To see more matches, scroll through the list.

### **Bookmark Posts**

Bookmark posts you want to keep track of.

In you're using the Salesforce for iOS, simply double-tap the post you want to bookmark.

For Salesforce for Android or mobile web:

- 1. Tap a post to see the post's expanded view.
- 2. At the top right of the post, tap , then tap **Bookmark Post**.

The  $\overline{\langle}$  icon appears at the top right corner of the bookmarked post.

To see all the posts you've bookmarked, tap  $\checkmark$ , then tap **Bookmarked**.

To remove a bookmark using the Salesforce for iOS, double-tap the bookmarked post. In Salesforce for Android or mobile web, tap the post, then tap  $\checkmark$  and select **Remove Bookmark**.

### Switch and Sort Your Feeds

View different feeds and sort posts in a feed by date or by most recent activity.

• From the navigation menu, tap **Chatter** to see everything you follow.

🕜 Note: If you don't see **Chatter** in your navigation menu, your administrator didn't turn on Chatter for your company.

- Tap at the top of your feed to switch between feeds.
  - What I Follow: Updates from people and records you follow, and groups you're a member of
  - To Me: Posts others make on your profile and posts and comments where others mentioned you
  - Bookmarked: Posts you bookmarked
  - All Company: Posts and comments from your entire company, including from people, groups, and feed tracked changes for records and fields
- At the top of your feed, tap 📻 to sort your feed by post date or by posts with the most recent activity.
- Tap a post to see all comments on that post.

### What to Expect if Your Org Doesn't Use Chatter

The Salesforce app is available without the collaboration tool Chatter.

If your Salesforce admin has turned off Chatter, Chatter features like feeds and posts won't be available and you won't see the **Chatter**, **People**, and **Groups** items in the navigation menu. However, you can still access your accounts, opportunities, and other objects, tap a record to see record details, work with tasks and events, and use available apps, including Today. Additionally, users can still access their profiles and upload profile photos.

### Connect on Social Media

You can connect the Salesforce app to your Twitter account to stay social and expand your network.

When you connect Salesforce to your Twitter account, you can view up to five common connections you share with your accounts, contacts, or leads.

To view a Twitter profile, tap the Twitter user icon.

#### Edit a Twitter Profile Association

If your org uses Social Accounts and Contacts, you can associate your accounts, contacts, and leads with Twitter profiles.

### Edit a Twitter Profile Association

If your org uses Social Accounts and Contacts, you can associate your accounts, contacts, and leads with Twitter profiles.

Note: To set up or edit associations with Twitter user profiles, you need to be logged in to a Twitter account and have "Edit" permission for accounts, contacts, and leads.

If you don't see Twitter cards on your account, contact, or lead related information pages, ask your Salesforce admin to set up Twitter for the Salesforce app.

To associate a Twitter profile with an account, contact, or lead:

- 1. From the related information page in a record view, tap Link Twitter Account.
- 2. Salesforce searches for Twitter profiles matching the name of your account, contact, or lead. If the search doesn't return any results, or if none of the results appear to be the right profile, you can change the search via the search box at the top of the page and try again.
- 3. Tap the appropriate Twitter profile to associate it with your account, contact, or lead.

Note: You can associate up to 15 Twitter profiles in a 15 minute period. Associating a Twitter profile doesn't make you follow the user on Twitter. Changes made to associations with Twitter are shared between the full Salesforce site and the app.

To change the Twitter profile association, tap 🔹 , then tap **Change Association**.

To remove the Twitter profile association, tap 🔹 , then tap **Remove Association**.

### Access Your Communities

You can use the Salesforce app to switch between your internal org and any Salesforce Community that you're a member of.

- Tap = then tap the down arrow at the top of the navigation menu. Select the community you want to access.
- To switch back to your internal org, tap = then tap the account switcher arrow next to the community name and select <*Company* name > Internal.

When you are a member of multiple communities:

- The communities you see in the account switcher are based on the account that you're currently using. If you switch to a different account, the list of available communities may change.
- When you refresh Salesforce, you will only see new content from the community you are currently using.
- When you use global search, you are only able to search the community you are currently using. To reflect this, the text in the search box shows: **Search** <*Community Name*>.
- You see notifications from every community you're a member of. To help identify which community a notification comes from, the community's name is listed after the time stamp.

### Stay In Touch

With Salesforce, you can stay in touch remotely by placing calls and sending emails directly from the app.

#### Send Email

Send emails to your contacts, leads, and coworkers.

Make a Phone Call

Call a contact, account, lead, or colleague directly from Salesforce.

### Send Email

Send emails to your contacts, leads, and coworkers.

1. When viewing a record, tap 🖂 in the action bar.

Note: This option doesn't appear in the action bar if there aren't any email addresses for your contact, lead, or colleague, or if you don't have access to view email address fields.

2. If more than one email address is available, select one.

Email is sent from your device's email app. When you're finished, you'll automatically be switched back to the Salesforce app.

#### Send "Running Late" Email Messages

Quickly send an email to let coworkers or clients know that you're going to be delayed or miss the meeting altogether. Today includes several pre-written messages so you don't have to do any typing, or you can write your own message. Today is available in Salesforce for iOS and Salesforce for Android only.

#### Send "Running Late" Email Messages

Quickly send an email to let coworkers or clients know that you're going to be delayed or miss the meeting altogether. Today includes several pre-written messages so you don't have to do any typing, or you can write your own message. Today is available in Salesforce for iOS and Salesforce for Android only.

- 1. From the event list in Today, tap an event card.
- **2.** Tap 🖂 in the action bar.
- 3. Tap an appropriate quick message or tap Write your own... to create a custom email message.
- 4. Tap All to send the message to everyone involved in the meeting or select a specific person to contact.
- 5. Review the message then tap Send to deliver the email message.

The default subject of the email is Re: < *Event Title>*. You can change the subject text before delivering the message. You can also customize or expand the quick message that you selected.

### Make a Phone Call

Call a contact, account, lead, or colleague directly from Salesforce.

- 1. When viewing a record, tap 🕓 in the action bar.
- 2. If more than one phone number is available, select the number to call.
- 3. When your call is finished, complete the Log a Call form if desired and tap Save.

Note: If you don't see this option, verify that you have the required "Edit Task" user permission, the record includes a phone number to call, and you have access to view phone numbers for the record.

#### Log a Previous Call

When you make a phone call using the Salesforce app, you're automatically prompted to log the call. You can also choose to log a call that you made at another time.

#### Dial In to a Conference Call

Using Today, you can quickly join online meetings with just a few taps. Today is available in Salesforce for iOS and Salesforce for Android only.

### Log a Previous Call

When you make a phone call using the Salesforce app, you're automatically prompted to log the call. You can also choose to log a call that you made at another time.

1. When viewing a record, tap 🕓 in the action bar.

Note: If this option doesn't appear in the action bar on your record, verify that you have the required "Edit Task" user permission, the record includes a phone number to call, and you have access to view phone numbers for the record.

#### 2. Select:

- A phone number to initiate and complete a call, or
- Log Without Calling to enter notes about a call made at a different time.
- 3. Complete the Log a Call form and tap Save.

Note: If you log a call you made outside of Salesforce, the date and time reflect when you created the log, not the date and time you actually made the call.

### Dial In to a Conference Call

Using Today, you can quickly join online meetings with just a few taps. Today is available in Salesforce for iOS and Salesforce for Android only.

The conference call dialer automates as much of the dial-in process as possible, based on the information available in the event. It's completely automatic to join Citrix<sup>®</sup> GoToMeeting<sup>®</sup> events that include a GoToMeeting URL and dial-in number, or conference calls that include a dial-in number and access code in this format: <dial-in number>,,,<access code>. Joining calls that are hosted by other conference providers takes a few more taps but is significantly easier than manually entering a phone number and access code.

- 1. From the event list in Today, tap an event card.
- 2. Tap 🕓 in the action bar.
- 3. The next step depends on the conference call details included in the event.
  - If Today can identify both the dial-in phone number and the access code, simply tap **Call**. Today automatically dials you in to the conference call.
  - If there are multiple phone numbers in the event—or if Today can't identify the phone number, the access code, or both with a certainty—select the correct information in the "Choose a Phone Number" or "Choose an Access Code" lists.

Then tap **Call**. Today automatically dials the phone number you selected. When the conference provider prompts for the access code, tap **Dial** "<*number*>" on your mobile device to automatically enter the access code you selected. Manually enter any other required information using your device's keypad.

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Note: If Today isn't certain about what the meeting access code is, or if the meeting doesn't include an access code at all, the "Choose an Access Code" list includes the **Skip this Step** option. In this case, Today dials the phone number only and you can manually enter the access code and any other required information.

### **Increase Your Productivity**

Stay organized with Salesforce. Create events and tasks, submit records for approval, and take notes—right from the app.

#### Stick to Your Schedule

Create events, prepare for meetings, and edit tasks on the go with Salesforce.

#### Do Your Work On the Go

With the Salesforce app, you don't need to wait until you're back at your computer to complete important projects and duties, like closing deals.

#### Stay Organized

Whether you want to create a folder for your files or take notes, Salesforce has you covered.

### Stick to Your Schedule

Create events, prepare for meetings, and edit tasks on the go with Salesforce.

#### Create Events

You can create an event directly from your event list on Salesforce, or on a record page such as a lead or contact.

#### Prepare for a Meeting

Easily check for last minute meeting updates or refresh your memory about important details with Today. Today is available in Salesforce for iOS and Salesforce for Android only.

#### View Tasks

View tasks when and where you need to see them—in the context of all your tasks or for an individual record.

### **Create Events**

You can create an event directly from your event list on Salesforce, or on a record page such as a lead or contact.

If you're working with a record or in the feed:

- 1. Tap in the action bar.
- 2. Enter the details of your event and tap Save.

9 Note: If you don't see the 回 for some or all of your objects, contact your Salesforce admin—they may have disabled this setting.

If you selected **Events** from the navigation menu to work with your event lists:

- **1.** Tap 🕂 in the action bar.
- 2. From the pop-up menu, choose which record type you want to create.
- 3. Enter the details of your event and tap Submit.

### Prepare for a Meeting

Easily check for last minute meeting updates or refresh your memory about important details with Today. Today is available in Salesforce for iOS and Salesforce for Android only.

Tap an event in the Current Event or Agenda card. Then:

- Check out the list of invitees and see who has accepted (
  ), who hasn't responded yet (
  ), and who isn't attending (
  ). If it's a large meeting, tap More to see additional invitees.
- Review Salesforce data for invitees or the organizer by tapping on names with the 🖪 avatar, a user profile avatar, or the 🧿 avatar if accompanied by the person's job title. The matching contact, person account, or user record opens.
- 🕜 Note: If you see the 👩 avatar without a job title, it means there isn't a matching Salesforce record.
- Review related account information—such as account details, pending opportunities, or open cases—by tapping on items in the Account card.
- Review notes from the meeting invitation, including any conference call details. Links in the **Notes** card open in a new page.

### View Tasks

View tasks when and where you need to see them—in the context of all your tasks or for an individual record.

- 1. You can view a task in any of the following places:
  - A task list: Go to the navigation menu and tap Tasks.
  - An activities related list: Go to a record view and swipe to the related information page. Tap Open Activities to see open tasks or Activity History to see closed tasks.
  - A record feed: In a record view, swipe to the record feed page. If you create a task in relation to a record, a post about the task will be displayed in the record's feed.
- 2. Tap a task to see the task record.

🖌 Note: If you don't have access to feeds or your record feed doesn't display tasks, contact your Salesforce admin.

#### Edit Task Details

If you have the "Edit Tasks" user permission, you can update task details in the Salesforce app.

#### Edit Task Details

If you have the "Edit Tasks" user permission, you can update task details in the Salesforce app.

- 1. In one of these locations, find the task you want to edit:
  - A task list: From the navigation menu, tap Tasks. Choose a list, then tap the task you want to edit.
  - An activities related list: In a record view, swipe to the related information page. Tap **Open Activities** or **Activity History** to see tasks related to the record. Tap a task you want to edit to see the task's record view.

2. Tap 📀 from the action 😳 menu on the action bar.

3. Make your changes and tap Save.

Note: If you don't have the "Edit Tasks" user permission, contact your Salesforce Admin.

### Do Your Work On the Go

With the Salesforce app, you don't need to wait until you're back at your computer to complete important projects and duties, like closing deals.

#### Convert Leads to Contacts

Grow your revenue pipeline on the go by converting leads to contacts and creating new accounts and opportunities.

#### Increase Close Rates with the Sales Path

Sales Path is a visual assistant that guides you through each of the stages reguired to complete a sale. At each stage, Sales Path highlights key opportunity fields and offers additional information, such as tips and Chatter links, that can help you close the sale.

#### **Approve Records**

Get records approved on the go with Salesforce.

### Convert Leads to Contacts

Grow your revenue pipeline on the go by converting leads to contacts and creating new accounts and opportunities.

To convert qualified leads to contacts, open the lead record and tap  $\bigcirc$  in the action bar.



Note: If you don't see this option, ask your Salesforce admin to enable it.

#### **Create Accounts and Opportunities**

Save time by creating the accounts and opportunities that you and your team need, right from the lead conversion process.

#### **Choose Lead Sources**

You can choose to keep the existing contact's lead source or replace the lead source with one from a converted lead.

#### Prevent Duplicates

If Duplicate Management is enabled for your org, Salesforce warns you if you're about to create a duplicate contact or account.

### Increase Close Rates with the Sales Path

Sales Path is a visual assistant that guides you through each of the stages required to complete a sale. At each stage, Sales Path highlights key opportunity fields and offers additional information, such as tips and Chatter links, that can help you close the sale.

Note: If you don't see Sales Path when viewing opportunities, ask your Salesforce admin to enable this feature. Ń

When you view an opportunity in the Salesforce app, Sales Path shows the opportunity's stage, the key fields to complete, and additional stage-relevant information, such as links to Chatter posts and files, tips for the stage, and policy notes. When the stage is completed, simply tap Mark Stage as Complete to continue. The opportunity updates to the next stage, displaying the key fields and information for the new stage.

If it turns out you marked a stage as complete too soon, you can easily go back to an earlier stage. Select the stage name then tap Mark as Current Stage or change the stage in the opportunity record. Fast tracking a sale? You can skip ahead to a later stage using the same process.

When you're working with an opportunity, you can hide Sales Path by tapping **Show Less** and recall it by tapping **Show More**. In either case, the entire opportunity, including all of its fields, appears under All Details.

### **Approve Records**

Get records approved on the go with Salesforce.

You can submit records for approval via the record's action bar when:

- You are using the Salesforce for iOS or Salesforce for Android.
- There is an active Approval Process
- Your page layout includes the Submit for Approval button.

Keep in mind that you can't manually select an approver in the Salesforce app, only in the full Salesforce site.

To submit a record for approval, simply tap **Submit for Approval** in the record's action bar.

If you are an approver, you can receive approval requests as notifications in Salesforce. To approve a record using Salesforce:

- 1. Tap on the approval request in your notification list.
- 2. Tap either the red **Reject** icon or the green **Approve** icon.
- 3. If you'd like to, leave comments. You can leave comments whether you reject or approve the request.
- 4. Finalize your decision by tapping **Reject** or **Approve**, as applicable, in the top right corner.

### Stay Organized

Whether you want to create a folder for your files or take notes, Salesforce has you covered.

#### Take Notes

Keep track of important information using enhanced Notes. You can create general notes or associate notes with specific records.

### Take Notes

Keep track of important information using enhanced Notes. You can create general notes or associate notes with specific records.

To create a general note, select Notes from the navigation menu, then tap New. To create a note that's directly related to a specific

record, tap 🕕 in the record's action bar.

- If you want to relate a note to other records, tap Relate Records. Change or remove currently related records by tapping the related record names.
- Instantly create a task from a note by swiping to the right on any line, bulleted item, or numbered item.

To view related tasks and mark tasks as complete, tap 🧹. You can also work with these tasks from your task list.

- Use the formatting bar to add bulleted and numbered lists to notes.
- You can add images to notes using the formatting bar. Take a picture with your device's camera or select an existing image. Available in Salesforce for iOS only.

To access the formatting bar in Salesforce for iOS, tap the body of the note. The formatting bar is always visible at the top of the note in the other versions of Salesforce.

### Access Your Information On the Go

View your dashboards and reports, edit records, and access your files on the go. You can even use some Salesforce features offline.

#### Dashboards and Reports

With Salesforce, you can use your dashboards to navigate to reports.

#### View Records

You can use the Salesforce app to view the same records that you access in the full Salesforce site.

#### Work With Files

Learn how to find and share your files—plus take or upload photos—using Salesforce.

#### Work Offline with Salesforce

If your org has enabled caching and Offline Edit, you can keep working from literally anywhere—your subway commute, 30,000 feet in the sky in airplane mode, even bunker-style buildings with spotty cellular connectivity. Offline access is available for Salesforce for iOS and Salesforce for Android only. The beta version of Offline Edit requires version 10.0 or higher of Salesforce for Android or Salesforce for iOS.

### Dashboards and Reports

With Salesforce, you can use your dashboards to navigate to reports.

#### View Your Dashboards

As long as your Salesforce admin has enabled them, your dashboards in the Salesforce app match your dashboards in the full Salesforce site.

#### **View Your Reports**

You can view your recently viewed reports from the Salesforce navigation menu. Navigate to your other reports from dashboards.

#### Use Dashboards to View Your Reports

When viewing a dashboard, you can tap its components to see reports.

### View Your Dashboards

As long as your Salesforce admin has enabled them, your dashboards in the Salesforce app match your dashboards in the full Salesforce site.

To view your dashboards in Salesforce:

- **1.** Tap **=** to open the navigation menu.
- 2. Tap Dashboards.
- 3. Choose from the list of recently viewed dashboards or search for a dashboard that isn't listed.
- **4.** If you're working on a smartphone or using Salesforce for Android, navigate through the dashboard by swiping through the columns or tapping the page indicator. If you're using a tablet, up to three columns of components are displayed on the page, reducing the need to swipe through the columns.

Critical information, such as the running user or the last refresh date, is displayed at the top of the dashboard view.

### **View Your Reports**

You can view your recently viewed reports from the Salesforce navigation menu. Navigate to your other reports from dashboards.

1. Tap  $\equiv$  to open the navigation menu.

#### 2. Tap Reports.

All reports are displayed in tables. If you group a report, the grouping criteria are added to the end of the report as columns. For example, on a summary report grouped by Industry and Type, those fields appears as the last two columns of the report.

Reports with the joined format aren't shown.

### Use Dashboards to View Your Reports

When viewing a dashboard, you can tap its components to see reports.

You can see a maximum of 2,000 records. To see all of your records, log in to the full Salesforce site.

Tip: Refresh your dashboard to see the most up-to-date information.

Some tips when working with reports in Salesforce:

#### Access Columns That Are Off the Screen

If all of the columns in a report don't fit on your device's screen, swipe right or left to see all the columns. The first column is anchored and can't be moved off the screen.

#### Abbreviated Text in Report Columns

To fit multiple columns on a small mobile screen, the contents of a field may be abbreviated. Tap the field to see the full text.

#### **Sort Reports**

You can easily sort numeric and text fields. To sort in descending order, tap a numeric field. Tap a text field to sort from A to Z. To reverse the order of a field, tap it again.

### **View Records**

You can use the Salesforce app to view the same records that you access in the full Salesforce site.

- 1. Tap == then do one of the following:
  - Use global search to find a record.
  - Tap the desired object in the Recent section, then select a record from the list of recently accessed items, from a list view, or via a record search.
- 2. In the record view, swipe right or left to move through the record's pages, or move directly to a specific page by tapping its tab.
- **3.** On a page in the record view:
  - Do actions from the action bar, like post to the record's feed or create a related record.
  - Tap links in fields on the record detail page to make a phone call, send an email, open another record, or view an external website.
  - View other information, like account news, related lookups, related lists, or Visualforce pages on the related information page.

For more information on using your records in the Salesforce app, check out these topics:

#### Add New Records

As long as you have the "Create" user permission for an object, you can create records for it.

#### Update Data in Your Records

You can use the Salesforce app to edit the same records that you can edit in the full Salesforce site.

### Add New Records

As long as you have the "Create" user permission for an object, you can create records for it.

To create records for standard or custom objects:

**1.** Select one of these options.

- In the navigation = menu, tap an object in the Recent section, then tap New. (If you're using Salesforce for mobile web on a tablet, tap + in the action bar.)
- $^{\circ}$  In the action bar on a feed or in a record view, tap the action for the type of record you want to create; for example, 🙁 or 🙄 .

- 2. Select a record type, if prompted.
- 3. Enter information for the record on the create page.

You aren't able to enter data to fields that aren't supported in the Salesforce app. You'll need to use the full Salesforce site to populate these types of fields.

4. Tap Save.

### Update Data in Your Records

You can use the Salesforce app to edit the same records that you can edit in the full Salesforce site.

- 1. When viewing a record, tap 🧭 in the action bar.
- 2. Update the record's information on the edit page.
- 3. Tap Save.
- 🗹 Note: As with the full site, you need the Edit user permission on each object for which you want to edit records.

Unsupported fields—like rich text fields—can't be edited in the Salesforce app. Use the full site to update data in unsupported fields.

### Work With Files

Learn how to find and share your files-plus take or upload photos-using Salesforce.

#### Upload a Photo

Easily upload photos from your device to Salesforce Files, where you can share them with your coworkers and business contacts.

#### Share a File

Share files with your coworkers and business contacts. This option is available in Salesforce for iOS and Salesforce for Android only.

#### Find a File

You can search for a file by its name. In Salesforce for iOS and Salesforce for Android, you can also search by owner name.

### Upload a Photo

Easily upload photos from your device to Salesforce Files, where you can share them with your coworkers and business contacts. In Salesforce for iOS and Salesforce for Android:

- 1. On the Files home page, tap Add.
  - Tap Use Latest Photo to automatically upload the most recent photo taken with your device. (Salesforce for iOS only)
  - Tap Take Photo, snap a picture with your device's camera, then tap Use Photo.
  - Tap Pick from Camera Roll, select an existing photo on your device, then tap Upload.

In Salesforce for mobile web:

- **1.** Tap the new icon in the action bar.
  - Tap Take Photo or Video, snap a picture with your device's camera, then tap Use Photo.
  - Tap Choose Existing, then select an existing photo on your device.

### Share a File

Share files with your coworkers and business contacts. This option is available in Salesforce for iOS and Salesforce for Android only.

- 1. Tap a file to view it.
- 2. On an iOS device, tap 🗅 .

On an Android device, tap 🚯 then select <

- 3. Tap Share with People or Groups.
- 4. Enter the name of the people or groups you want to share the file with.
- 5. Tap Share.

### Find a File

You can search for a file by its name. In Salesforce for iOS and Salesforce for Android, you can also search by owner name.

On the Files home page, drag down on the page to expose the search box, then enter your search terms. (In the mobile browser app,

tap **Q** in the header to access the search box.)

You can also use global search to find Files.

### Work Offline with Salesforce

If your org has enabled caching and Offline Edit, you can keep working from literally anywhere—your subway commute, 30,000 feet in the sky in airplane mode, even bunker-style buildings with spotty cellular connectivity. Offline access is available for Salesforce for iOS and Salesforce for Android only. The beta version of Offline Edit requires version 10.0 or higher of Salesforce for Android or Salesforce for iOS.

#### Work with Records While Offline

When the Salesforce Offline Edit beta feature is enabled for your org, you can keep working with your records when your mobile device doesn't have cellular connectivity. You can do these actions for any object or record currently stored in your cache.

#### Resolve Conflicts for Offline Changes

When you're back online, the Salesforce app automatically syncs all your pending edits, including new and deleted records, with Salesforce. If there are changes that the app can't sync because of data conflicts in Salesforce, the app helps you resolve the conflicts.

### Work with Records While Offline

When the Salesforce Offline Edit beta feature is enabled for your org, you can keep working with your records when your mobile device doesn't have cellular connectivity. You can do these actions for any object or record currently stored in your cache.

Offline Edit is available if you see the **Pending Changes** item at the end of the Salesforce navigation menu.

When offline, you can:

- Create a record using the New button on an object home page. (To create a new task, use the New button on the My Tasks list.)
- Update the details of a record using the **Edit** action on the record's action bar.
- Delete a record using the **Delete** action on the record's action bar.

Changes made while offline are pending until they're synced back to Salesforce when you're back online.

You can see that a record has pending changes by the indicator that displays on the object home page for the record and directly in the highlights area on the record. You can keep track of all your pending changes from the Pending Changes page.

As Offline Edit is still being tested, there are some limitations when creating, editing, or deleting records while offline.

- All actions other than Edit and Delete are unavailable.
- A maximum of 15 record types for each of your Recent objects is available.
- Dependent lookups and picklists for a cached record aren't available unless you interacted with them before the record was cached.
- Lookup filters don't work.
- Notes that include images aren't available. Nor can you add images to notes or relate notes to other records.
- If you can't create tasks from the My Tasks list, your admin needs to make a settings change.
- You can't select or deselect checkboxes on tasks.
- Note: Salesforce for Android and Salesforce for iOS contain a beta version of Offline Edit, which means it's a high-quality feature with known limitations. Offline Edit isn't generally available unless or until Salesforce announces its general availability in documentation or in press releases or public statements. We can't guarantee general availability within any particular time frame or at all. You can provide feedback and suggestions for Offline Edit in the IdeaExchange in the Trailblazer Community.

### Resolve Conflicts for Offline Changes

When you're back online, the Salesforce app automatically syncs all your pending edits, including new and deleted records, with Salesforce. If there are changes that the app can't sync because of data conflicts in Salesforce, the app helps you resolve the conflicts.

The Salesforce app alerts you if it's unable to sync any of your pending changes back to Salesforce. To resolve sync problems, respond to the pop-up message or select **Pending Changes** from the navigation menu and select the affected record. Salesforce guides you through the issues you need to resolve.

Note: We recommend that you address sync problems as soon as possible to avoid the introduction of more conflicts. Records with unsynched changes are locked until you resolve the problems.

There are two categories of problems you may encounter:

Indicates that there are issues you need to resolve, such as a pending change conflicts with an update made by another user or there are validation errors you need to fix.

After you fix the necessary fields and save the record, the app tries again to sync your pending changes to Salesforce.

indicates there's an unresolvable error and your changes can't be synced to Salesforce. Unresolvable errors are rare, typically occurring if someone deleted the record or removed your access permissions while you were offline.

Your only option in this case is to remove the record from the Pending Changes page by tapping it. Then ask your Salesforce admin for help resolving the problem that blocked the app from syncing your changes.

### INDEX

### A

Access information 15 accessibility app navigation 6 mobile 6 accounts calling 10 edit Twitter profile associations 9 log without calling 11

### С

calling accounts 10 contacts 10 leads 10 change task details 13 Chatter 7–8 Communities 9 Conference calls Today 11 contacts calling 10 edit Twitter profile associations 9 log without calling 11 send email 10 create event 12 Customize 2

### D

dashboards app navigation 16 mobile 16 Dashboards 16 Dial in to conference calls Today 11 Documents 18

### E

edit task details 13 Event management Today 4

### F

Feeds 8

Files search 19

### I

Information 15

### L

leads calling 10 edit Twitter profile associations 9 log without calling 11 send email 10 log without calling accounts 11 contacts 11 leads 11

### M

Meeting preparation Today 12 Mobile 1–2, 5–20 Mobile help 1–2, 5–20

### Ν

Notes 15 Notifications 2

### 0

Offline Create records in Salesforce 19 Delete records in Salesforce 19 Edit data in Salesforce 19 Resolve data conflicts 20 Sync offline changes 20 Online meetings Today 11 Organization 15 Overview 1

### Ρ

Photo 18 Prepare for a meeting Today 12 Productivity 12 Push notifications 2

### R

Records create 17 edit 18 Reports 16 Running late messages Today 10

### S

Sales Path 14, 16 Sales Process 14, 16 Salesforce 15 Schedule 12 Search overview 5 recently accessed objects 6 send email contacts 10 leads 10 Setup 1 Share files 19 social accounts, contacts, and leads edit Twitter profile associations 9 Social media 8 Submit records 14

### Τ

Tasks 13 Time management Today 4 Today Conference call dialer 11 Connect calendars 4 Meeting preparation 12 Running late messages 10

### U

Upload photo 18

### V

view tasks 13